

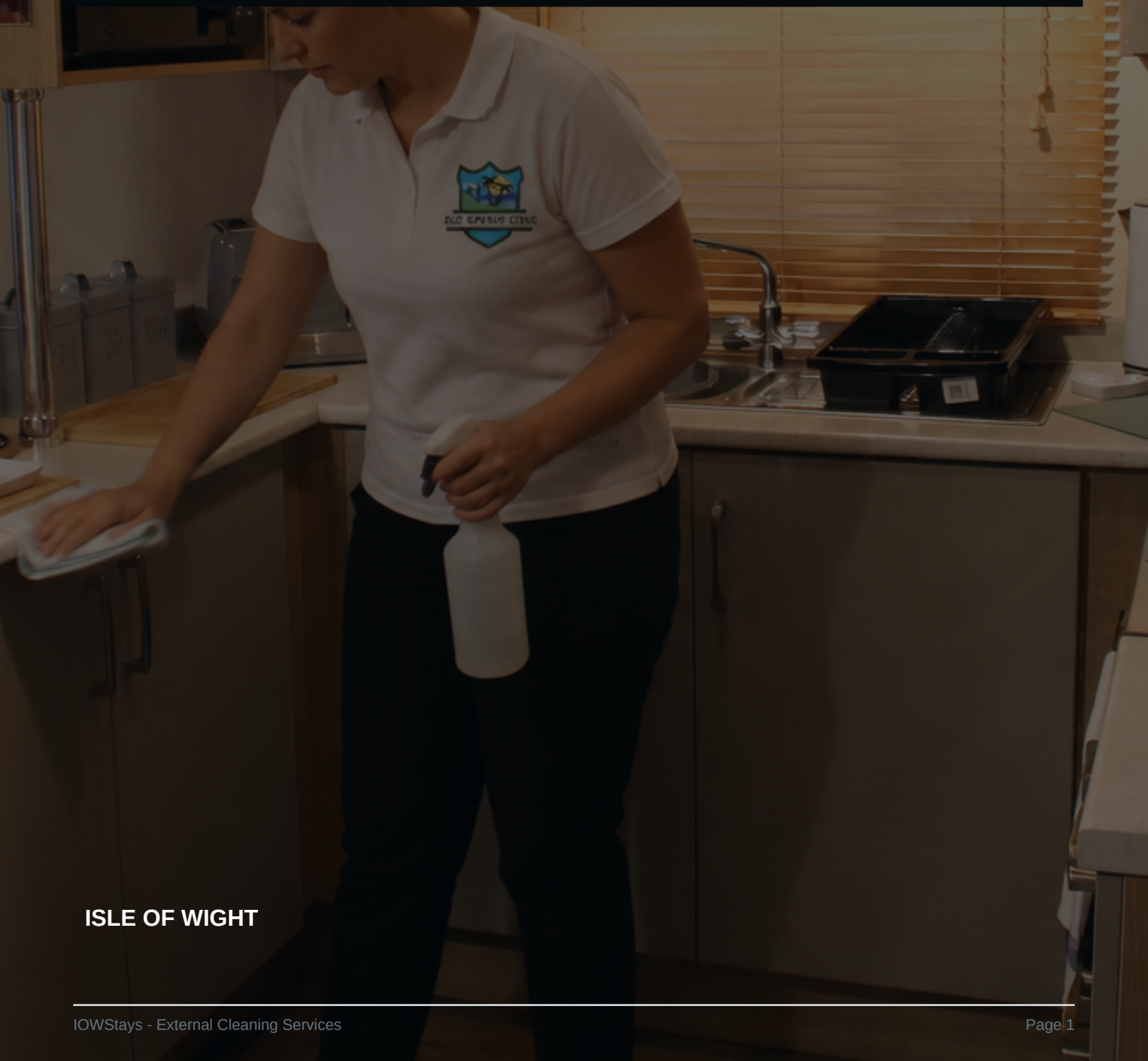
LOWSTAYS CLEANING SERVICES

LOWSTAYS CHANGEOVER CLEANING SERVICES

# Professional holiday-let changeover cleaning

Dedicated to guest changeovers - not general domestic cleaning.

Local teams. Managed standards. Clear client visibility.



ISLE OF WIGHT

# More than just a cleaner

A structured cleaning operation for holiday lets and managed properties across the Isle of Wight

A structured cleaning operation for holiday lets and managed holiday accommodation across the Isle of Wight.



## Lead Cleaner Manager oversight

Every job sits under management oversight for continuity, allocation and quality control.

## Digital job progress

Jobs move through scheduled, assigned, in progress, completed and checked stages.

## Photo-backed issue reporting

Cleaners can report problems and request additional deep-clean time with photographic evidence.

## Client visibility

External clients can securely see properties, job progress and invoices.

# Changeover cleaning price bands

Focused specifically on holiday-accommodation changeovers.

| Property type    | Bedrooms | Price | Standard time |
|------------------|----------|-------|---------------|
| Small Caravan    | 2 bed    | £60   | 2.5 hrs       |
| Small Caravan    | 3 bed    | £70   | 3 hrs         |
| Mini Lodge       | 2 bed    | £75   | 3 hrs         |
| Mini Lodge       | 3 bed    | £85   | 3.5 hrs       |
| Lodge            | 2 bed    | £100  | 4 hrs         |
| Lodge            | 3 bed    | £115  | 4.5 hrs       |
| Lodge            | 4 bed    | £130  | 5 hrs         |
| Flat / Apartment | 1 bed    | £60   | 2.5 hrs       |
| Flat / Apartment | 2 bed    | £70   | 3 hrs         |
| Flat / Apartment | 3 bed    | £85   | 3.5 hrs       |

Standard hours provide the expected changeover time and can be cross-referenced against the assigned cleaner's hourly rate to calculate expected cleaner pay.

Larger or unusually demanding holiday accommodation can be individually quoted.

# A clear, controlled workflow

## 1. Enquiry & property setup

We capture property details, access information and cleaning requirements.

## 2. Schedule & billing

New external clients begin on Pro Forma. Established clients can move to standard-account invoicing.

## 3. Manager allocation

The Lead Cleaner Manager oversees allocation to the appropriate cleaner.

## 4. Cleaning & evidence

The cleaner follows the checklist, reports issues and records completion.

## 5. Review & invoice

Completed work can be checked, invoiced and tracked in the Client Portal.



# Payment protection and client visibility



## First 3 jobs on Pro Forma

New external clients begin with three Pro Forma jobs. A Pro Forma job remains locked until payment is received.

## Card or PayPal

Emailed invoices provide a secure View & Pay route for supported online payment methods.

## Standard account

After the initial paid Pro Forma period, approved clients can move automatically to standard invoicing.

## Client Portal

Clients can view properties, job progress, Pro Forma/invoice status and payment history securely.

# Family Essentials Hire

Travel cots and high chairs can be booked alongside the wider IOWStays service.



**HIGH CHAIR**



**TRAVEL COT**

## Collection or Island delivery

Applicable delivery charges are shown during booking.

## Clear pricing

Hire pricing separately shows the hire charge, cleaning charge, Refundable Deposit and delivery where applicable.

## Refundable Deposit

The Refundable Deposit is returned following satisfactory return and inspection, subject to the Family Essentials Hire Terms & Conditions.

READY TO DISCUSS YOUR PROPERTY?

# Professional cleaning across the Isle of Wight

IOWStays can help with one-off, recurring and holiday-let changeover cleaning.

Start with a cleaning enquiry and we will confirm the right service and price band for your property.

IOWStays | Isle of Wight